

Frequently Asked Questions

Q: What kind of business is the Annie Malone Store?

A: We are an online hair and beauty supply store whose sole purpose is to help others start their own business by becoming an Annie Malone Consultant.

Q: How do I get started to become an Annie Malone Consultant?

A: Email anniemalonestore@att.net or call (219) 680-7215 to let the Managers know of your desire to become a Consultant. You will have a brief interview with a Manager, complete a few documents, and finally, submit \$125 for a start-up kit valued at over \$200.

Q: How do you determine the amount Consultants will be paid?

A: Consultants will be paid 65 percent of the profits from the sale, which is somewhat higher than the industry standard.

Q: Why is it important that I know the history of Annie Malone?

A: The Annie Malone Store is modeled after Annie Malone's Poro business, in which she helped others achieve their own financial goals. When you know and can relate to her history, you will become motivated to let others know of her accomplishments and while being so inspired, you too will feel that there is nothing to prevent you from reaching your goals or doing whatever it is you choose to do.

Q: How do Annie Malone products compare to its competitors?

A: As a black-owned company, we know how important it is to provide our customers with a quality product. Our products are made with our customers' needs in mind. We have included special ingredients that promise to repair and make the hair softer and more manageable.

Q: Will I receive a bonus for bringing in other people as Consultants?

A: Yes, when you bring in two other people who become Consultants, you will get a \$100 bonus.

Q: What types of computer skills are necessary to qualify as a Consultant?

A: Minimum computer skills are required. Computers can help you keep good records on customers and sells, and it would be helpful to know word processing and how to use the internet for communicating through emails. You will also need to request a free Paypal account to receive and transfer funds.

Q: Will the lack of a college education disqualify me from becoming a Consultant?

A: No, many people need jobs today and this is our main focus. Therefore, a high school diploma or equivalency will be sufficient and depending in some cases, may not be required.

Q: Is there a mandatory quota for sales each month?

A: There is no mandatory sales quota; however, the more sales you make, the more you can earn.

Q: Can I use other methods, in addition to the internet, to sell these products?

A: Yes, you may host home gatherings, go door-to-door, your place of employment (with permission), churches, etc. Please remember this is a highly respectable company with quality products and must be represented as such.

Q: What methods of payment are accepted for products purchased from the distributor?

A: Credit cards and Paypal are the only acceptable forms of payment to the distributor. All credit card payments are processed through Paypal, a secured site. However, you may elect to accept any form of payment you may choose from your own customers.